

06-239 Television Remote Truck Digital Upgrade, August 16, 2006

COMPANY NAME: REPRESENTATIVE: ADDRESS: CITY,STATE,ZIP: TELEPHONE NO.: FAX NO.: E-MAIL ADDRESS:		Alpha Video & Audio, Inc. Jeffrey D. Volk 7711 Computer Ave. Edina, MN 55435 952-896-9898 952-896-9899 jeffv@alphavideo.com	AVI Systems Guy Sauer 5055 S. 111th St. Omaha, NE 68137 402-593-6500 402-593-8500 guysauer@avisys.com	
Item	Description	Total	Total	Total
1	Lump Sum Major Equipment w/Sony	\$265,803.04	\$283,411.00	
2	Lump Sum Major Equipment w/Ikegami	\$261,552.47	\$278,929.00	
3	Lump Sum Installation pkg. (Sony or Ikegami)	\$31,485.53	\$30,838.00	
	Freight	\$1,500.00	Inc.	
	Payment & Performance Bond, Sony only	\$6,315.63	Inc.	
	Payment & Performance Bond, Ikegami only	\$6,225.23	Inc.	
	Warranty - 1st Year, Sony only	\$16,992.84	N/A	
	Warranty - 1st Year, Ikegami only	\$16,723.64	N/A	
4	Grand Total Sony + Installation	\$322,097.04	\$314,249.00	
5	Grand Total Ikegami + Installation	\$317,486.87	\$309,767.00	
6	Lump sum for major equip w/ Ikegami HL-60W Camera pkg	\$264,468.26	\$309,956.00	
7	Lump sum price for install pkg - Ikegami HL-60W	\$31,485.53	\$30,838.00	
	Freight	\$1,500.00	Inc.	
	Payment & Performance Bond	\$5,939.39	Inc.	
8	Grand Total HL-60W Ikegami camera pkg	\$303,393.18	\$340,794.00	
9	Price additional 1 year warranty coverage	\$16,950.00	\$4,750.00	
10	Hourly cost for service after warranty coverage ends (/hour)	\$100.00	\$98.00	
11	Service charge per trip after warranty coverage ends(/trip)	\$250.00	\$75.00	
	Product Manufacturer/Model	Ikegami HCD57	Ikegami HC-D57WBT/2	
	Product Manufacturer/Model	Sony DXC050	Sony DXC50WSCH	
	Product Manufacturer/Model	Ikegami HL60W	Ikegami HL-60@	